# CubicAOR Association Solution for REALTOR® Websites

#### **Enable Your Members for the Internet World**

NAR's (National Association of Realtors®) 2003 Profile of Home Buyers and Sellers reveals:

- 71% of home buyers used the Internet in their search, up from 41% in 2001.
- Internet buyers more often (90%) use a REALTOR® than traditional buyers (79%).
- Typical Internet buyers are 9 years younger but earn 26% more annually than non-Internet buyers
- The Internet brings consumers in touch with REALTORS®.
- The majority of Internet home buyers found the Internet to be "very useful."
- Buyers are highly satisfied with their REALTORS®.

The Internet has evolved to be a business tool critical to the success of a REALTOR®. Embracing this trend is essential to the future success of all REALTORS®. It is the Association's responsibility to demonstrate the value of the Internet and that it meets member needs. CubicAOR is a private-label REALTOR® website creation and hosting service that Associations of REALTORS® (AOR) can offer to its members.

The "click-n-build" process of creating and maintaining a website is simple and straightforward so that even non-technical CubicAOR website owners can easily master it. A REALTOR® can choose from a growing library of design templates, add his/her own pictures and business logo, publish personal news, list featured properties, and include tips for buyers and sellers.

#### IDX and the Individual REALTOR®

IDX helps real estate professionals increase their competitiveness by showing property listings from their web sites. CubicAOR is the tool that every REALTOR® needs because its built-in IDX search and display pages are 100% compatible with local MLS and IDX regulations.

Thanks to its embedded WebCubic technology, CubicAOR is able to reduce the total cost of a website ownership by 30% to 90%.

With CubicAOR, an Association will enjoy a REALTOR®-level IDX solution, a reputation of high membership value, and increased non-dues revenue.

Innovative Associations of REALTORS® increase membership value by enabling its members to compete in the Internet environment

#### Professional Look and Contents

Associations use CubicAOR to create for their members individual REALTOR® websites with 10 and more pages of real estate information, property listings, news, school reports, mortgage calculators, MLS search, etc.

## Local MLS/IDX Compatible

Using CubicAOR, the Association can provide its members the benefits of the IDX application from the local MLS that works directly with REALTOR® websites.

#### Easy Creation and Maintaining

CubicAOR's "click-n-build" features enable a website owner to create and update the site with minimal technical expertise. Just make the changes and CubicAOR will modify the site and post it online automatically.

## High Affordability

CubicAOR employs a proprietary technology to reduce the cost of website ownership significantly. The savings are passed onto the Association partners and their members.

#### Private Label and Profit Sharing

Associations deliver a private label CubicAOR that appear to be its own product. Associations increase membership value and enjoy increased non-dues revenue.



#### **CubicAOR Product Features**

#### REALTOR® Website Created by CubicAOR

#### Multiple Web Pages

A complete, full-featured, and professional website, IDX ready for local MLS.

#### Featured Listing

REALTOR®'s own listing and/or selected IDX properties from local MLS.

#### MLS/IDX Search

Search of local MLS/IDX listing. Collect visitor contact info.

#### **Community Information**

Local info such as schools, cities, parks, recreation, events and others, chosen by the Association

#### Mortgage Calculator

Handy tool to figure out total and monthly payments.

#### Real Estate Glossary

Help buyers and sellers answer their questions.

#### Private Label

The Association can add its own brandbuilding tools.

#### Easy Maintenance

Password-protected admin tool allow easy self-maintenance.

#### **Hosting Service**

Hosted on a 99.99% up time, high speed Internet server.

#### **Turn-Key Solutions**

Minimal efforts are needed to implement the service.

#### **Upgrade & Support**

Free upgrade and tech support to the Association.



Office Listing

property listing from the office.

Show other

#### Domain Name

Register own domain name (optional), easy to remember.

#### Owner's Banner

Shown on every page with REALTOR® name, numbers, photo, slogan

#### Graphic Process

Add REALTOR® photo and office logo. Simple process to change.

#### **Email Address**

Matching email address with domain name registration (optional).

#### **Personal News**

Post news to website. such as open house, new listing, etc.

#### Contact Page

For visitors to send email to website owner.

#### **Design Template**

60+ designs to choose from. Automatic posting after change.

#### **IDX Ready**

Show IDX-compliant properties from local MLS

#### Administration Menu

Links

Connect to other

by the owner

useful sites, defined



#### Featured Listing with Selected IDX Properties



#### Contact Information

## WebCubic, Inc.

11500 W. Olympic Blvd., Suite 400, Los Angeles, CA 90064, U.S.A. Tel: (310) 587-1147 Toll Free: (866) 282-8242 (28-CUBIC) www.webcubic.com Email: info@webcubic.com

